

Sainsbury's

Coalition member since 2020 | As of September 2022, palm oil, soy, paper, pulp, and fibre-based packaging (PPP), and beef are material commodities for Sainsbury's.

The following table includes a list of each Key Performance Indicator (KPI) for each material commodity, along with the company's 2021 and 2022 reporting record. The record includes the following responses:

- "Yes" indicates a company is reporting against a KPI and reporting quantitatively where indicated
- "Yes – narrative reporting" indicates a company is reporting qualitatively against a quantitative KPI
- "Not yet reporting" response indicates a company is not yet reporting on a KPI
- "N/A" indicates a KPI was not established in a given year

Companies have also provided information on their performance against appropriate KPIs, along with methodologies and targets. This information has been self-reported by companies and verified by Proforest.

Links are provided to information when a company is reporting ("Yes") against a public information requirement, and when a company is reporting qualitatively ("Yes – narrative reporting") against a quantitative KPI.

For a full methodology on the Forest Positive Coalition's reporting process, including a list of all KPIs and public information requirements, visit transparency.tcgfforestpositive.com.

KPI	2021 Reporting Record & Performance	2022 Reporting Record & Performance	Methodology	Target (Optional)
Palm Oil				
Element 1 (Own Supply) Key Performance Indicators for Retailers				
1.1 Policy commitments to the forest positive (or NDPE) goals	Yes	<u>Yes</u>		100% Deforestation and Conversion Free Palm Oil by 2025
1.2 Timebound action plan summary	Yes	<u>Yes</u>		100% Physically RSPO Certified for all palm oil in our own brand volumes by 2020
1.7 Percentage physically certified (MB/SG)	Yes	Yes	[Volume of RSPO Physically Certified in Own Brand Products] / [Total Volume of Palm Oil in Own Brand Products]	100% by 2020
	% Physically certified sustainable: 99.3% <ul style="list-style-type: none"> • Segregated: 70.3% • MB: 28.9% • Identity Preserved: 0.1% • Smallholder Credits: 0.7% % Certified Sustainable: 100%	Physically Certified Sustainable* RSPO - 100.0% <ul style="list-style-type: none"> • Segregated - 80.9% • MB - 19.1% • Identity Preserved (IP) - 0.0% 		
Element 2 (Supplier and Traders) Key Performance Indicators for Retail				
2.1 Direct supplier list	Not reporting yet	<u>Yes</u> <i>Note: This list covers Sainsbury's top own brand suppliers by palm oil usage for own brand products, covering over 95% of our palm oil footprint</i>		

KPI	2021 Reporting Record & Performance	2022 Reporting Record & Performance	Methodology	Target (Optional)
2.2 Percentage of direct suppliers engaged and informed of the Forest Positive Suppliers' Commitment and Forest Positive Approach	Yes – narrative reporting	<u>Yes</u>	Volume sourced from suppliers engaged on the FPC asks - % of Total volume. Suppliers engaged in writing by sustainability and category teams, as well through consultation webinars	
		<i>58% of volume sourced from direct suppliers engaged and informed of Forest Positive Approach</i>		
2.3 Performance of direct suppliers against the elements of the Forest Positive Approach and changes over time including progress on delivery across entire palm oil business	Yes – narrative reporting	<u>Yes</u>	Supplier assessment through appointed Third Party	
		<ul style="list-style-type: none"> 63% have a group level policy to achieve 100% deforestation free sourcing 22% have an action plan in place to achieve 100% Segregated RSPO volumes 		
2.4 List of identified major upstream suppliers/traders prioritised	Yes	<u>Yes</u>	<i>Methodology not available</i>	
2.5 Upstream suppliers/traders prioritised, engaged (directly or via a collective approach) and informed of the Forest Positive Approach	Yes – narrative reporting	Yes	% Of volume linked back to importers that were engaged and informed of the Forest Positive Approach. Traders engaged through Forest Positive Coalition calls, and JS initiated consultation webinars	
		63%		

KPI	2021 Reporting Record & Performance	2022 Reporting Record & Performance	Methodology	Target (Optional)
2.6 Performance of upstream suppliers/traders against the elements of the Forest Positive Approach and changes over time including progress on delivery across entire palm oil business	Yes – narrative reporting	<p>Yes</p> <ul style="list-style-type: none"> • <i>Commitments: 62%</i> • <i>Supplier Engagement: 58.5%</i> • <i>Monitoring and Response Systems: 41%</i> • <i>Support for Landscapes: 46%</i> • <i>Transparency and Accountability: 44%</i> 	Average 2021 Palm Oil Transparency (POTC) score for engaged traders	
Element 3 (Monitoring & Response) Key Performance Indicators for Retailers				
3.7 Narrative summary of progress made towards reporting on Element 3 in 2023	N/A	<p>Yes</p> <p><i>Note: Use of POTC to evaluate traders in our supply chain</i></p>		
Soy				
Element 1 (Own Supply) Key Performance Indicators for Retailers				
1.1 Policy commitments to the forest positive goals	Yes	<u>Yes</u>		100% Deforestation and Conversion Free (DCF) Soy Supply Chains by 2025
1.2 Timebound action plan summary	Yes	<u>Yes</u>		100% Deforestation and Conversion Free (DCF) Soy Supply Chains by 2025

KPI	2021 Reporting Record & Performance	2022 Reporting Record & Performance	Methodology	Target (Optional)
1.3 Percentage with known origin	Yes	Yes	% - [Volume of soymeal volumes from known country of origin]/ [Total soymeal volumes]	
	5.60%	26.9%		
1.4 Percentage from high-risk origins or unknown origins	Yes	Yes	% - [Volume of soymeal volumes from high risk or unknown country of origin]/ [Total soymeal volumes]	
	<i>Percentage from high-risk (inc. unknown) origins: 94.4%</i>	98.7%		
1.5 Progress on ensuring soy is conversion-free for high-risk origins	Yes	Yes	% - [Certified Volumes in Own Brand Products] / [Total Volume of Soymeal in Own Brand Products]	
	<i>Credits and certificates: 41%</i>	<ul style="list-style-type: none"> <i>Certified Mass Balance: 0.2%</i> <i>Certified Segregated: 0.1%</i> <i>Certificates (Book & Claim, Regional Credits, Area Mass-Balance): 56.9%</i> <i>Not Certified: 42.8%</i> 		
1.6 Percentage DCF supply from high-risk areas	Yes	Yes	% - [Mass-Balance or Segregated volumes of soymeal]/ [Volume of soymeal from high-risk or unknown origins]	
	41%	0.3%		
1.7 Soy footprint across all product categories	Yes	<u>Yes</u>	Soy footprint from animal feed measured by a third party using a combination of disclosed volumes from direct suppliers and conversion factors for different animal proteins	
		179962.789 metric tonnes		
1.8 Methodology for soy footprint calculation	Yes	<u>Yes</u>		

KPI	2021 Reporting Record & Performance	2022 Reporting Record & Performance	Methodology	Target (Optional)
Element 2 (Suppliers and Traders) Key Performance Indicators for Retailers				
2.2 Summary of Forest Positive Approach for suppliers and traders	Ye	<u>Yes</u>		
2.3 Percentage of Tier 1 suppliers to whom the Forest Positive Approach and its implementation have been communicated	Yes – narrative reporting	Yes	% Of volume of soymeal footprint sourced from own brand suppliers engaged on the FPC Approach and UK Soy Manifesto requirements. Suppliers engaged through letter from Commercial Director	
		99%		
2.4 Performance of Tier 1 suppliers against Forest Positive Approach including progress on delivery across entire operations	Yes – narrative reporting	Yes	% Of volume from suppliers that meet these elements	
		<ul style="list-style-type: none"> • <i>Are Signatories to the UK Soy Manifesto: 41%</i> • <i>Have a Deforestation Policy in place: 53%</i> • <i>Have a Transition plan in place: 25%</i> • <i>Have monitoring system for their suppliers: 28%</i> • <i>Publicly report against their commitments: 38%</i> 		
2.5 List of identified major upstream suppliers	Not reporting yet	<u>Yes</u>	<i>Methodology not available</i>	

KPI	2021 Reporting Record & Performance	2022 Reporting Record & Performance	Methodology	Target (Optional)
2.6 Upstream suppliers/traders sourcing from high-risk origins that have been engaged (directly or via collective approach) and are being evaluated	Yes – narrative reporting	<p><u>Yes</u></p> <p>7 traders</p>	Number of the top traders in our supply chain have been engaged on the Forest Positive Coalition Approach. Engaged through letter from Sainsbury's CEO, as well as Forest Positive Coalition calls	
2.7 Performance of upstream suppliers/traders against the elements of the Forest Positive Approach including progress on delivery across entire soy business	Yes – narrative reporting	<p>Yes</p> <ul style="list-style-type: none"> • <i>Commitments: 52%</i> • <i>Supplier Engagement: 42%</i> • <i>Monitoring and Response Systems: 41%</i> • <i>Support for Landscapes: 46%</i> • <i>Transparency and Accountability: 44%</i> 	Average 2021 Soy Transparency (STC) score for engaged traders	
Paper, Pulp, and Fibre-based Packaging				
Element 1 (Own Supply) Key Performance Indicators for Retailers				
1.1 PPP Sourcing Policy including commitment to the forest positive goals	Not reporting yet	Not reporting yet		
1.2 Timebound action plan summary	Not reporting yet	Not reporting yet		
1.3 Percentage recycled, percentage virgin fibre	Not reporting yet	Not reporting yet	<i>Methodology not available</i>	

KPI	2021 Reporting Record & Performance	2022 Reporting Record & Performance	Methodology	Target (Optional)
1.4 Percentage of virgin supply certified, and percentage per scheme and chain of custody model	Not reporting yet	Not reporting yet	<i>Methodology not available</i>	
1.5 Percentage of supply from high-priority sources	Not reporting yet	Not reporting yet	<i>Methodology not available</i>	
1.6 Actions being taken for supply from high-priority sources	Not reporting yet	Not reporting yet		
Element 2 (Suppliers and Traders) Key Performance Indicators for Retailers				
2.1 Proportion of suppliers informed about the Forest Positive Suppliers Approach	N/A	Not reporting yet	<i>Methodology not available</i>	
2.2 Number or proportion of suppliers identified as priority for engagement, and percentage engaged	N/A	Not reporting yet	<i>Methodology not available</i>	
2.3 Performance of engaged suppliers and changes over time including progress on delivery across entire business	N/A	Not reporting yet	<i>Methodology not available</i>	
Beef				
Element 1 (Own Supply) Key Performance Indicators for Retailers				
1.1 Policy commitments to the forest positive goals	N/A	<u>Yes</u>		100% Deforestation and Conversion Free (DCF) Supply Chains by 2025
1.2 Timebound action plan summary	N/A	<u>Yes</u>		100% Deforestation and Conversion Free (DCF) Supply Chains by 2025

KPI	2021 Reporting Record & Performance	2022 Reporting Record & Performance	Methodology	Target (Optional)
1.3 Beef footprint across all product categories	N/A	<p><u>Yes</u></p> <p>50,886 tonnes</p>	Methodology not available	
1.4 Percentage with known origin	N/A	<p>Yes</p> <ul style="list-style-type: none"> 96.6% from UK & Ireland 0.4% - other low-risk origin (non-South America) 3.0% - Brazil 	[Volume of beef sourced from different risk origins] / [Total Volume of Beef]	100% of beef supply chain to be deforestation and conversion-free by 2023
1.5 Progress on ensuring beef is free from deforestation, conversion, and conflict for high-risk areas	N/A	Yes	See here for decision to stop sales of Brazilian beef in own brand products	
Element 2 (Suppliers and Traders) Key Performance Indicators for Retailers				
2.1 Direct supplier list of identified major upstream suppliers, up to slaughterhouse when possible	N/A	<u>Yes</u>	Two direct suppliers providing 100% of Brazilian Own Brand beef products, and two meatpackers in our Own Brand Brazilian Beef supply chain covering 100% of own brand volumes	
2.2 A summary of the Forest Positive Approach for meatpackers and own brand manufacturers	N/A	<u>Yes</u>		
2.3 Tier 1 suppliers to whom the Forest Positive Approach and its implementation have been communicated	N/A	<u>Yes – narrative reporting</u>	Click here	

KPI	2021 Reporting Record & Performance	2022 Reporting Record & Performance	Methodology	Target (Optional)
2.4 Performance of Tier 1 suppliers against Forest Positive Approach including progress on delivery across entire operations	N/A	Yes – narrative reporting	Click here	
2.5 Meatpackers sourcing from high-risk origins that have been engaged and are being evaluated	N/A	Yes – narrative reporting	Click here	
2.6 Performance of meatpackers against Forest Positive Approach including progress on delivery across entire operations	N/A	Yes – narrative reporting	Click here	

Element 4 (Landscape Engagement) Key Performance Indicators | As of September 2022, Sainsbury's is focusing landscape engagement on palm oil and soy.

KPI	2021 Reporting Record & Performance	2022 Reporting Record & Performance	Methodology	Target (Optional)
Palm Oil				
4.1 Priority production landscapes identified	Yes	Yes	Click here	
4.2 Methodology used to identify priority production landscapes	N/A	Not reporting yet		
4.3 Number of landscape initiatives currently involved in	N/A	Yes	Click here	
		<i>1 initiative</i>		
4.4 For each landscape initiative your company is currently engaged in, information on: <ul style="list-style-type: none"> • Name, location, timeline, and other partners involved • Report on type of engagement (e.g., disbursed financial support, in-kind support, capacity, preferential sourcing) • Specific actions or projects that are supported • How the actions intend to address systemic issues and contribute to delivering forest 	N/A	Yes	Click here	

<p>positive goals (at least one of conservation, restoration, positive inclusion of farmers and communities, landscape level multi-stakeholder platforms or partnerships)</p> <ul style="list-style-type: none"> • Linkages to shared landscape-level goals developed through multistakeholder processes 				
Soy				
4.1 Priority production landscapes identified	Yes	Yes	Click here	
4.2 Methodology used to identify priority production landscapes	N/A	Yes		
4.3 Number of landscape initiatives currently involved in	N/A	Yes	Click here	
		<i>1 initiative</i>		
<p>4.4 For each landscape initiative your company is currently engaged in, information on:</p> <ul style="list-style-type: none"> • Name, location, timeline, and other partners involved • Report on type of engagement (e.g., disbursed financial support, in-kind) 	N/A	Yes	Click here	

<p>support, capacity, preferential sourcing)</p> <ul style="list-style-type: none"> • Specific actions or projects that are supported • How the actions intend to address systemic issues and contribute to delivering forest positive goals (at least one of conservation, restoration, positive inclusion of farmers and communities, landscape level multi-stakeholder platforms or partnerships) • Linkages to shared landscape-level goals developed through multistakeholder processes 				
---	--	--	--	--